Wisconsin Rapids Public School District - Board of Education
510 Peach Street
Wisconsin Rapids, WI 54494 (715) 424-6701

AGENDA

Business Services Committee

John Benbow, Jr., Chairperson
Christopher Inda, Member
Jaime Sparkes, Member
John A. Krings, President

August 3, 2026

LOCATION: Board of Education Office, 510 Peach Street, Wisconsin Rapids, WI 54494
Conference Room C

TIME: Immediately following the Educational Services Committee Meeting, but not before 6:15 p.m.

I. Call to Order

II. Public Comment

Persons who wish to address the Committee may make a statement on a specific agenda item. The Committee Chair will establish limits for speakers due to time constraints. Comments made by the public shall be civil in content and tone. Speakers bear the personal risk if comments made are defamatory, slanderous, or otherwise harmful to another individual. Please remember that this is a Committee meeting of the Board open to the public, and not a public hearing.

III. Actionable Items

A. Windows 11 Software & Security Updates - Approval

IV. Updates and Reports

A. Purchases - Update
B. Donations - Update
C. District Property Purchase & Sales - Update
D. Paper Bid - Update

V. Agenda Items

VI. Future Agenda Items

Wisconsin Rapids Public School District - Board of Education
510 Peach Street
Wisconsin Rapids, WI 54494 (715) 424-6701

BACKGROUND

Business Services Committee

John Benbow, Jr., Chairperson
Christopher Inda, Member
Jaime Sparkes, Member
John A. Krings, President

August 3, 2026

LOCATION: Board of Education Office, 510 Peach Street, Wisconsin Rapids, WI 54494
Conference Room C

TIME: Immediately following the Educational Services Committee Meeting, but not before 6:15 p.m.

I. Call to Order

II. Public Comment

III. Actionable Items

A. Windows 11 Software & Security Updates - Approval

The Technology Department has been searching for a tool to help keep our Windows computers and the applications on them patched and up to date with the latest software and security updates. We have explored numerous options over the years and even developed some in-house solutions. With the release of Windows 11, our current solution is no longer supported, and our in-house solutions are no longer stable or usable. We looked at various solutions and are currently piloting NinjaOne. So far, this tool has been extremely useful and is one we can use to combine several individual pieces of software into a single tool (see attachment A).

The administration recommends entering into a 3-year agreement with BorderLan Cybersecurity to purchase NinjaOne Software for a total cost of $40,390.00, paid annually at $13,463.33 for application deployment and patch management. This will be funded by the district's technology budgets.

IV. Updates and Reports

A. Purchases - Update

Copies of the following invoices, bid specs, and purchase orders will be reviewed:

- 7 Mindsets - $90,000.00 - Mental Health, Stronger Connections & CEIS Grants - Subscriptions for Mental Health Programs
- Advantage - $16,097.08 -Common School Library Fund - Digitization Projects and Web Hosting
- Airgas - $10,148.00 - Curriculum Referendum Budget - Welder for Tech ED
- Ansay - $142,851.00 - Insurance Budget - Property Insurance
- Boys & Girls - $50,000.00 - Community Service Fund - Jumpstart Morning Program
- Bump Armor - $13,724.32 - Technology Referendum Budget - Chromebook Cases
- ByteSpeed - $190,522.50 - Technology Referendum Budget - Juniper WiFi Access Points
- Camera Corner Connecting Point - $25,025.00 - Technology Referendum Budget - FortiGate Firewall + 3-year Security Services

- CESA 6 - $27,456.00 - Superintendent Budget - Strategic Communications and Marketing Support
- Character Strong - $113,575.70 - Curriculum Referendum Budget - Elementary Software Licenses
- Community Insurance Corp - $41.249.00 - Insurance Budget - Insurance Premiums
- Community Insurance Corp -11,990.00 - Insurance Budget - Auto Liability
- FaciliServ - $10,138.00 - Community Service Fund & Pool Budget - Pool Bleacher Repairs
- Gaggle - $24,117.00 - Technology Budget - Annual Subscription
- Goalbook - $10,115.00 - Pupil Services Budget - District Membership
- Heartland - $19,042.26 - Technology Referendum Budget - Microsoft Datacenter License
- Honeywell - $15,472.75 - B&G Budget - Automation Charges
- Hudl - $12,971.94 - Lincoln Athletics & SAA Fund - Subscription for Sports Technology
- Imagine - $28,412.50 - LHS Virtual School & WRAMS Budget - Edgenuity Licenses
- Instructure - $31,110.00 - Curriculum Acquisition & District Technology Budget - Canvas LMS Cloud Subscription
- Johnson Controls - $12,405.60 - Buildings & Grounds Budget - Annual Service Agreement
- Lexia - $10,320.00 - District Reading Budget - 3-year Subscription for Lexia Core5 Reading
- Managed Methods - $22,121.25 - District Technology & Technology Referendum - Cloud Security and Student Safety Platform
- Nassco - $26,984.32 - Custodial Supplies Budget - Cleaning Supplies
- Nassco - $14,158.98 - B&G Budget - Bathroom Tissue
- Red Rover - $14,509.50 - Business Office Budget - Annual Sub Calling Subscription Fee
- Skyward - $26,687.00 - Business Office Budget - Business Core and Supplemental Module Fees
- Skyward - $48,796.00 - Business Office Budget & Food Service Fund - Student Management and Other Supplemental Module Fees
- Swank - $12,800.00 - Common School Fund - Annual Access K-12 Streaming
- Teaching Strategies - $11,759.00 - Curriculum Referendum Budget - Kickstart Literacy
- WASB - $11,541.00 - School Board Budget - WASB Membership
- City of WI Rapids - $21,205.30 - Community Service Budget - Police Liaison Services

B. Donations - Update
- No Donations

C. District Property Purchase & Sales - Update

In the 2025-26 school year, the district successfully sold a property located on Kellner Road. Additionally, the district made strategic investments by acquiring two properties: one adjacent to Lincoln High School and the other next to the Buildings & Grounds facility. These acquisitions strategically position the district to address potential future building needs. Through the sale and purchase of these properties, along with other related expenses, the district realized a net gain of $111,495.00. (see Attachment B).

D. Paper Bid - Update

Complete Office was awarded the bid for 840 paper cases totaling $25,830.00. This cost will be paid from the district supply account (see Attachment C).

V. Agenda Items

Committee members will be asked to indicate which agenda items from the Committee meeting will be included on the consent agenda for the regular Board of Education meeting.

VI. Future Agenda Items

Attachment A

Protecting What Matters Most

Wisconsin Rapids School District-NINJAONE3YR - July 01, 2026

Prepared For

Wisconsin Rapids School District

Phillip Bickelhaupt

Document Number

BCSQ12449

BorderLAN
CYBERSECURITY
Protecting What Matters Most

QUOTE #	BCSQ12449
DATE	7/1/2026

Prepared For:
Phillip Bickelhaupt
Wisconsin Rapids School District
510 Peach St
Wisconsin Rapids, Wisconsin 54494

P: +17154246715
E: phillip.bickelhaupt@wrps.net

Prepared By:
Danyela Proteau

950 Boardwalk #300
San Marcos, CA 92078

P: 760-736-8100
E: danyela@borderlan.com

PO Number	Payment Terms	Valid Through
	Net 30	Aug 16, 2026

Notes:
Here is the quote you requested.

	Unit Price	Qty	Ext. Price
SKU: NAR NinjaOne Advanced Pro 2-months free 38 month commitment	$40.39	1,000	$40,390.00

	Unit Price	Qty	Ext. Price
ORDER WILL BE PROCESSED WHEN PAYMENT OR PO IS RECEIVED.			
IF APPLICABLE: TAX WILL BE REMOVED WHEN TAX EXEMPTION FORM IS RECEIVED.			
36 Month Commitment - Separate / Annual Payments. *PO for the 1st year with Net-30 terms and pay for the first year after August 15.* *The Purchase will be divided into 3 separate payments, invoiced immediately, one year from the date of purchase, and 2 years from the date of purchase.* *Total Payment: $40,390.00* *Initial Payment: $13,463.33* *Second Payment: $13,463.33* *Third Payment: $13,463.34* *This is a commitment for NinjaOne for 36-Months for a total of $40,390.00 in Three Separate payments. The initial term is one year from the date of processing and shall be invoiced to Wisconsin Rapids Public Schools for $13,463.33 upon acceptance of this quoted agreement and shall be payable within 30 days of invoice receipt.* *Subsequent Terms (Years 2 and 3) shall each be invoiced to Wisconsin Rapids Public Schools for $13,463.33. The invoice for Term 2 will be issued one year from the original purchase date, and the invoice for Term 3 will be issued two years from the original purchase date. Each invoice shall be payable within 30 days of receipt.* *Upon execution of this Agreement, the order cannot be cancelled or modified.*			

Solution Subtotal	$40,390.00
Sales Tax	$2,221.45
Shipping	$0.00
Grand Total	**$42,611.45**
Deposit Required	**$13,463.33**

Payment Options

Select your preferred payment option / purchase terms*:

[ ] ACH Direct Payment Purchase (purchase amount $42,611.45)
[ ] Check Purchase (purchase amount $42,611.45)
[ ] Credit Card Purchase (purchase amount $44,005.05) [includes +$1,393.60 payment type Surcharge]

* If this quote contains lease payment options, the lease options are provided as an estimate only. Final lease payment amount is subject to credit verification and applicable taxes as required by law.

Terms of Service:

BorderLAN is a 3rd party provider of manufacturer products and services which are re-sold and provided as ("Services"). Unless specified as BorderLAN Services, the Services sold by BorderLAN are created and supported the respective product manufacturer.
Upon purchase of any Services, you agree to the specific products END USER LICENSE AGREEMENT from the product manufacturer of your purchase whether such Agreement was provided to you prior to or post purchase. By using our purchasing Services, you are agreeing to

these Terms of Service. Please read them carefully.

Purchasing our Services

Purchasing our Services occurs with there is an issuance of a Purchase Order, payment via credit card, or request of an invoice by you, hereby called ("Purchase") and such Purchase may not be cancelled once an order is placed unless it is specified in writing in a signed executed contract. Non payment of any Purchase is not allowed and BorderLAN must pursue collection of non-payed debt. For this reason we recommend our Customers evaluate products prior to a Purchase commitment. Financed or multiple year payment contracts also may not be cancelled but can be accelerated with early payments.

Using Services

Each Service contains proprietary software and or hardware along with materials and information that should not be tampered with or shared with general public. Services may be used only as permitted by law, including applicable export laws and regulations. Using Services does not give you ownership of any intellectual property rights in the Purchased Services.

Services we represent are primarily not BorderLAN's. The use and content of Services is the sole responsibility of the entity manufacturer that makes it available. We believe that you own your data and and the usage of the Service that moves, manipulates or otherwise backs up, archives, fiters or encrypts data. We encourage you to properly learn the Services once Purchased to ensure you continue to have access to such data. As a customer who has Purchased Services from BorderLAN, we may send you service announcements, customer service messages, and other information. You may opt out of communications.

Terminating Services

As Services are sold as a PRE-PAYMENT for a terms, you can stop using Purchased Services at any time but will not receive a refund, nor may cancel any future payments committed via contract that is considered a Purchase.

Warranties and Disclaimers

OTHER THAN AS EXPRESSLY SET OUT IN THESE TERMS OR ADDITIONAL TERMS, NEITHER BORDERLAN NOR ITS SUPPLIERS OR DISTRIBUTORS MAKE ANY SPECIFIC PROMISES ABOUT THE SERVICES. THE SPECIFIC FUNCTION OF THE SERVICES, OR THEIR RELIABILITY, AVAILABILITY, OR ABILITY TO MEET YOUR NEEDS. WE PROVIDE THE SERVICES "AS IS".

SOME JURISDICTIONS PROVIDE FOR CERTAIN WARRANTIES, LIKE THE IMPLIED WARRANTY OF MERCHANTABILITY, FITNESS FOR A PARTICULAR PURPOSE AND NON-INFRINGEMENT. TO THE EXTENT PERMITTED BY LAW, WE EXCLUDE ALL WARRANTIES.

Liability for our Services

WHEN PERMITTED BY LAW, BORDERLAN and BORDERLAN'S SUPPLIERS AND DISTRIBUTORS, WILL NOT BE RESPONSIBLE FOR LOST PROFITS, REVENUES, OR DATA, FINANCIAL LOSSES OR INDIRECT, SPECIAL, CONSEQUENTIAL, EXEMPLARY, OR PUNITIVE DAMAGES.

TO THE EXTENT PERMITTED BY LAW, THE TOTAL LIABILITY OF BORDERLAN, AND ITS SUPPLIERS AND DISTRIBUTORS, FOR ANY CLAIM UNDER THESE TERMS, INCLUDING FOR ANY IMPLIED WARRANTIES, IS LIMITED TO 25% OF THE AMOUNT YOU PAID US TO USE THE SERVICES. IN ALL CASES, BORDERLAN, AND ITS SUPPLIERS AND DISTRIBUTORS, WILL NOT BE LIABLE FOR ANY LOSS OR DAMAGE THAT IS NOT REASONABLY FORESEEABLE.

Order Confirmation

The terms and conditions of this Agreement are intended by the parties as the final expression of their agreement with respect to the subject matter of this Agreement, and supersede all prior discussions, representations and agreements, both oral and written. Once accepted this Agreement is binding may only be modified by means of a document, signed by both parties. Upon signing, you agree to have BorderLAN Inc. invoice you for the amount described in the payment terms. Customer is responsible to pay any applicable taxes, fees, and/or tariffs associated with this order.

Multi-Year Contracts

Customer agrees to pay the installments stated above by said due dates until the full contract amount is satisfied. Multi-Year contracts are made at the customer's request, for the customer's benefit, often to lock in lower pricing over a period of years. Failure to pay an installment will not terminate the contract nor absolve the Customer from responsibility to remit the total payment amount. Unpaid installments may accrue an interest penalty of 5% monthly on unpaid installments. If a multi-year payment Agreement is not preffered, please request a shorter-term period from your BorderLAN sales representative.

	Unit Price	Qty	Ext. Price
Shipping delays Due to the current state of the global supply chain, particularly concerning technology equipment, shipping delays and partial or incomplete shipments are anticipated. BorderLAN will place orders for equipment upon acceptance of this quote, and the customer is required to pay for the equipment according to the specified net terms. Certain types of equipment may experience expected shipping delays, and the customer acknowledges that shipment dates may vary based on supply chain disruptions. Once the equipment is ordered, the customer agrees that cancellation is not permitted, regardless of shipping delays. By accepting this quote, the customer understands and accepts that supply chain challenges and inventory status are beyond the control of BorderLAN, Inc. and its vendors/partners. BorderLAN, Inc. and its vendors/partners will make every effort to fulfill backordered or delayed items as soon as they become available.			

To accept this quotation, sign here and return: ______________________________

Thank You For Your Business!

Property Purchase & Sales	
2026-27 School Year	
Revenue	
Kellner Rd & 64th Street	$ 428,320
Land Sales	**$ 428,320**
Expense	
Adjacent Lincoln High School Property	$ 263,255
Adjacent Building & Grounds Property	$ 28,955
Land Purchases	**$ 292,210**
Attorney Fees	$ 10,515
POB Survey & Geotechnical Fees	$ 11,300
Appraisal Fees	$ 2,800
Other Expense	**$ 24,615**
Total Expense	**$ 316,825**
Net Gain	**$ 111,495**

SCHOOL DISTRICT OF WISCONSIN RAPIDS

Copy paper bid

Copy paper 8.5 x 11 92BRT 20# 5000 SHT/CS

7-Jul-26

Company	**Midland**	**Staples**	**Complete Office**	**NASSCO**	**Contract Paper Group, Inc.**	**Millcraft**
Contact	Dianna Newberry	Lisa Galanter	Shirley Clark	Don Imhoff	Jennifer Oshel	Jeff Armstrong
Phone	847-777-2632		715-218-6564	800-995-8281	800-563-5739 x 4224	608-444-2174
Email	dianna.newberry@midlandco.com	Lisa.Galanter@staples.com	sclark@cowiweb.com	dimhoff@nasscoinc.com	JOshel@cpgbid.com	jarmstrong@smacek.com
Cost per Case	$ 30.85		$ 30.75	$ 35.53	$ 30.90	$ 31.42
Total Cases	840	840	840	840	840	840
Gross Cost	$ 25,914.00	$ -	$ 25,830.00	$ 29,845.20	$ 25,956.00	$ 26,392.80
Discount	0%	0%	0%	0%	0%	0%
Total Discount	$ -	$ -	$ -	$ -	$ -	$ -
Net Cost	$ 25,914.00	$ -	$ 25,830.00	$ 29,845.20	$ 25,956.00	$ 26,392.80
Brand	Xerographic		Xerographic	Xcell	Xerographic	Orca
Arrival	Mid August	-	5-7 Business Days 7-10 Business Days	-	Mid August	Mid August
Accepted Bid			X			
Reason	Cost higher than accepted bid	-	Paper quality met expectation	Cost higher than accepted bid	Cost higher than accepted bid	Cost higher than accepted bid